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Gary
& Sherri
NEAL

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Faith & Family Over

EVERYTHING

power couple ◀◀

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The Legacy of Gary & Sherri Neal

Beneath the sprawling skyline and intertwined highways of North Texas lies the story of Gary and Sherri Neal, a dynamic REALTOR® duo with a life story that's as captivating as the homes they sell.

When one enters the world of Gary and Sherri, two phrases immediately stand out: "People-Focused" and "Faith and Family Over Everything" (F.O.E). Their journey, rooted in their shared hometown of Kansas City, Missouri, traces back to their days at Southwest Baptist University. It was there that their paths intertwined, leading to a marriage that, 42 years later, still thrives on love, faith, and a shared passion for real estate.

"Gary and I both grew up in the Kansas City, Missouri area. We met at college and were married three years later," Sherri fondly recalls. Their early years saw them both deeply entrenched in sports, with baseball and softball playing pivotal roles in their lives. With degrees in accounting/finance and MBAs from St. Joseph and Drake University, they were destined for a life firmly rooted in numbers and balance sheets.

However, destiny had other plans.

Sherri's journey into real estate began in 1994 in Des Moines, IA. After a fulfilling tenure as a stay-at-home mom to four boys and a career with Pfizer, she found her true calling. Gary's venture started a bit later, in 2013, marking a career transition after his corporate life working with a pharmaceutical company called Daiichi Sankyo Pharmaceuticals. He was in a top

management position there. Together, they formed the OnTheMove Team under the aegis of Keller Williams.

Their combined career volume north of \$100M speaks volumes about their dedication. But for the Neals, it's about much more than just numbers. "For our sellers, we focus on maximizing their equity in the sale of their home. For our buyers, we love helping them find the home of their dreams," Sherri shares. The couple's love for their craft resonates in Gary's words, "Meeting new people and solving problems for people. Finding solutions for people who initially believe there are none is extremely satisfying and rewarding." Their collective experience, buoyed by numerous awards like "Rookie of the Year" in real estate and top spots at KW Southlake, positions them uniquely in their field.



"I wanted to share with you how the Neal family has been an amazing support to Ridgeview. Their dedication to the school is remarkable, from decorating our teacher's lounge to sponsoring the all-pro dads organizational partnership. They've been with us for longer than I've been principal, and they make our campus a better place for everyone. We're grateful for their commitment to public education and the impact they've made on our community." *Justin Hennig, Principal at Riverview Elementary*

The real estate realm is filled with challenges, and the Neals have had their fair share. Navigating the volatile North Texas real estate market, dealing with inventory shortages, and managing work-life balance have all tested their mettle. Yet, amidst all this, their faith remained unwavering. As Gary mentions, "Real estate gives us opportunities to share our faith very easily. Conversations around relocating often include discussions about finding a new church home."

Their devotion isn't just limited to their profession. Outside of business, the couple is passionate about spending time with their family, which now includes 9 grandchildren. Their love for Texas shines through, with Sherri jestingly noting their relief at "not having to shovel snow" in the Lone Star State.

Real estate also allows them to give back to their local school, Ridgeview Elementary. "We have contributed \$100 for every closed contract for the past eight years to the school," Sherri shares proudly. "For the past two years, we have also sponsored a very special program at the school called "All Pro

Dads," which encourages fathers to be an active part in their elementary children's lives." The Neals also were instrumental in assisting the PTA in redoing the Teachers' Lounge last year, regularly sponsor lunches and breakfasts for the staff several times a year, and furnished school supplies and special classroom requests on many different occasions.

Yet, for the Neals, it all boils down to integrity. "We want to be remembered for loving God and loving others; for our integrity in business and in life!" Sherri states emphatically. Their advice to budding real estate agents is simple yet profound: "Always act with integrity and honesty, and be proud of the way you treat people. Attitude is a choice; choose to have a good one today."

The future is bright for DFW, and the Neals are excited to be a part of it. With goals of helping 100 families find their dream homes this year and attending every sports game of their grandchildren, Gary and Sherri are truly on the move.

As they continue their journey, the guiding light of their faith and the strength of their family stand as a testament to the Neals' motto: Faith and Family Over Everything.



GARY & SHERRI NEAL

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